

DIFFERENTIATORS

Our clients view FarWell as an affordable, flexible alternative to staffing and national management consulting firms. Our success is tied directly to our clients' success.

The below graphics represent how we differentiate against these two segments (Staffing Firms and National Consulting Firms).



Staffing Firms

Usually require full time engagements
Attempt to respond to *all* staffing requests
Many submitted candidates unknown

VS

FarWell - Madison & Milwaukee

Flexible, part-time engagements
Only focused on Core Capabilities
Core team referred to us by employees and clients

National Consulting Firms

"Expertise culture" can be rigid
High cost, large investment
National focus

FarWell - Madison & Milwaukee

Collaborative culture, no one size fits all
Moderate cost, Right-fit investment
Incentivized to succeed locally